

# Nonpassive Business Loss Limit (Sec. 461(I))

## Excess Nonpassive Business Loss Not Deductible in Current Year

- Applies to all taxpayers other than C corporations.
- "Excess Business Loss" = The excess of the taxpayer's aggregate deductions "attributable to trades or businesses" over aggregate gross income attributable to such "trades or businesses" plus:
  - \$250,000, or
  - \$500,000 (if MFJ) (inflation indexed)

- The excess loss is an NOL carryforward (thus can only offset 80% of T.I.)
- Applied at partner or S shareholder level.
- Applies to Trusts and Estates.
- Applies after the sec. 469 PAL rules (sec. 461(l)(6)).
- **Effective Date:** TYBA 12/31/2017

3

**Observation #1:** Could be big surprise in the year that nonpassive losses are “freed-up” from a complete disposition of a passive activity.

**Observation #2:** Consider impact of excess losses when claiming bonus depreciation.

4

# Example

Taxpayer is Single or H of H  
and the Business Loss is  
<\$600,000>

5

|                 | Income/<br>Loss | NOL<br>Carryover |
|-----------------|-----------------|------------------|
| Div. Inc.       | 900K            |                  |
| Bus Loss <600K> |                 |                  |
| Allowed Loss    | ?               |                  |
| AGI             |                 |                  |

6

|                 | Income/<br>Loss | NOL<br>Carryover |
|-----------------|-----------------|------------------|
| Div. Inc.       | 900K            |                  |
| Bus Loss <600K> |                 |                  |
| Allowed Loss    | <250K>          | <350>            |
| AGI             | 650K            |                  |

The excess loss limits the ability of taxpayers to use large losses against nonbusiness income: *W-2 wages, pensions, interest, dividends, capital gains, etc.*

7

## 20% x QBI Deduction (Sec. 199A)

Revenue Impact:  
<415 Bil.>  
Over 10 Years

# Tax Cuts and Jobs Act

## Title 1

### Subtitle A – Individual Tax Reform

#### Part I – Tax Rate Reform

#### Part II – \_\_\_\_\_??

- *Sec. 11011: Deduction for Qualified Business Income [new IRC §199A]*
- *Sec. 11012: Limitations on Losses of Taxpayers Other than Corporations [new IRC §461(l)]*

# Tax Cuts and Jobs Act

## Title 1

### Subtitle A – Individual Tax Reform

#### Part I – Tax Rate Reform

#### Part II – Deduction for Qualified Business Income of Pass-Thru Entities

- *Sec. 11011: Deduction for Qualified Business Income [new IRC §199A]*
- *Sec. 11012: Limitations on Losses of Taxpayers Other than Corporations [new IRC §461(l)]*

# Overview Of Sec 199A

11

## QBI Deduction - Sec. 199A

- Individuals, trusts, and estates can deduct 20% of qualified business income (QBI).
- Applies to **each Trade or Business (T or B)** of the taxpayer from PSPs, S Corps, Sch C, E, and F.
- **Though QBI can be negative**, the QBI deduction will never generate an NOL and must be removed from an NOL (new sec. 172(d)(8)).

12

- Positive QBI can be a passive or nonpassive T or B income.
- Because QBI losses must be “allowed” the QBI deduction is calculated:
  - After the sec. 469 loss limits, and
  - After the sec. 461(I) limit on excess nonpassive business losses.
- Sec. 469 definition of “activity” may differ from a QBI business.

13

- Applies to **net rental income** if the rental is a “trade or business”
  - Most rentals are a T or B based upon caselaw—detail below.

14

## Threshold Question

- Is the T or B a Specified Service Business?
- If so, the deduction **phases-out** if T.I. is too high.

15

## Specified Service Business (SSBs)

The QBI deduction is potentially allowed **IN FULL** if T.I. does not exceed:

- \$157,500 or
  - \$315,000 if MFJ.
- **Phases-out** if T.I. exceeds the above Threshold Amounts. The **phase-out range** is
    - \$50,000 or
    - \$100,000 if MFJ

16

## Specified Service Businesses (SSBs) from sec. 1202(e)(3)(A):

“any trade or business involving the performance of services in the fields of health, law, ~~engineering, architecture~~, accounting, actuarial science, performing arts, consulting, athletics, financial services, brokerage services, or any trade or business where the principal asset of such trade or business is the reputation or skill of 1 or more of its [owners].” **OR**

17

“(B) which involves the performance of services that consist of investing and investment management, trading, or dealing in securities (as defined in section 475(c)(2)), partnership interests, or commodities (as defined in section 475(e)(2)).

18

# Clues in Sec. 448(d)(2)(A) and Regs.

Different section  
but same words.

19

## Sec. 448(d)(2)(A)

“The term “qualified personal service corporation” means any corporation—

- A) substantially all of the activities of which involve the performance of services in the fields of: **health, law, engineering, architecture, accounting, actuarial science, performing arts, or consulting.**”

20

## Reg 1.448-1T(e)(4)(ii).

- **Field of health** means the provision of medical services by physicians, nurses, dentists, and other similar healthcare professionals.
- Does not include the operation of health clubs or health spas that provide physical exercise or conditioning to their customers.

21

## Reg 1.448-1T(e)(4)(iii).

- **Performing arts** means the provision of services by actors, actresses, singers, musicians, entertainers, and similar artists in their capacity as such.
- Does not include services by persons who broadcast or disseminate the performances (i.e., radio station D.J.).

22

## Reg 1.448-1T(e)(4)(iv).

- **The field of consulting** means the provision of advice and counsel.
- Ten examples in the regulations.

23

## Reg 1.448-1T(e)(5)(vii) Example (1).

- **The field of accounting** includes “the preparation of audit and financial statements **and the preparation of tax returns**”

24

# Limited Guidance under Sec. 1202(e)(3)(A) No Regs.

25

## PLR 201717010 (4/28/2017)

- “Company's sole function is to provide healthcare providers with a copy of its laboratory report.”
- Company receives compensation for reporting results of tests to healthcare providers, which is based on each test performed.”
- “[Y]ou represent that the skills employees bring with them when Company hires them **are almost useless** when performing the X tests and that the skills they acquire at Company are not useful to other employers.

26

## IRS Conclusion:

- “Although Company's laboratory reports provide valuable information to healthcare providers, Company does not provide health care professionals with diagnosis or treatment recommendations for treating a healthcare professional's patients nor is Company aware of the health care provider's diagnosis or treatment of the healthcare provider's patients.”
- “In addition, the skills that Company's employees have are unique to the work they perform for Company and are not useful to other employers.”

“Company is **not in a trade or business**

- (i) involving the performance of services in the field of health or
- (ii) where the principal asset of the trade or business is the reputation or skill of one or more of its employees.”

## PLR 201436001

- “Essentially, Company is a pharmaceutical industry analogue of a parts manufacturer in the automobile industry.”
- Thus, although Company works primarily in the pharmaceutical industry, which is certainly a component of the health industry, Company **does not perform services in the health industry within the meaning of §1202(e)(3).**”

29

### Principles of Statutory Construction:

- “Statutory words are uniformly presumed, unless the contrary appears, to be used in their ordinary and usual sense, and with the meaning commonly attributed to them.” *Caminetti v. United States*, 242 U.S. 470, 485-486 (1917).
- A statutory term is construed “in its context and in light of the terms surrounding it.” *Leocal v. Ashcroft*, 543 U.S. 1, 9 (2004); see also *Jarecki v. G. D. Searle & Co.*, 367 U.S. 303, 307 [7 AFTR 2d 1585] (1961) (“a word is known by the company it keeps”).
- Legislatures are presumed to have intended that a statute's terms “be given a reasonable construction”. *Hazlett v. Evans*, 943 F. Supp. 785.

30

## Steps if a Non-SSB (Detail below)

- 1) Potential QBI Deduction:  $20\% \times \text{QBI}$
- 2) W2+UB Limit Phases-in based upon TI:  
(% W-2 Wages + Unadjusted Basis)
- 3) TI-NCG Limit: Taxable income minus Net Capital Gain.

For SSBs, the High T.I. Phase-out must be considered before proceeding to Step Two.

31

- Unlike current sec. 199 (repealed), sec. 199A does not allow a taxpayer to use W-2 wages from a separate T or B.
  - The QBI deduction must be computed for "each" qualified trade or business. (Section 199A(b)(1)(A))
  - No analog to repealed sec. 199 QPAI (qualified production activity income)

32

- The deduction is neither for AGI (i.e., does not reduce AGI), nor an itemized deduction. (Conference Rpt. Pg. 39)
- Is allowed for AMT purposes (analogous to repealed sec. 199). (Sec. 199A(f)(1)(B))
- The deduction does not apply for SE purposes. (Sec. 199A(f)(1)(B))

33

## Impact on the NIIT

- The QBI deduction **does not reduce the NII**. (Sec. 199A(f)(1)(B))
- Because the QBI deduction is not a for AGI deduction, **it does not reduce modified AGI**.
- **A profitable rental will generally be subject to the NIIT and eligible for the QBI deduction.**

The NIIT is 3.8% of the **LESSER OF:**

- 1) **NII** for the tax year, OR
- 2) The excess of modified AGI over the threshold amount (250K MFJ or 200K Other)

34

Effective Date: tax years beginning after Dec. 31, 2017, and before Jan. 1, 2026.

35

| Single     | H of H     | MFJ        | Indiv. Bracket | Rate on QBI |
|------------|------------|------------|----------------|-------------|
| <\$9,525   | <\$13,600  | <\$19,050  | 10%            | 8%          |
| <\$38,700  | <\$51,800  | <\$77,400  | 12%            | 9.6%        |
| <\$82,500  | <\$82,500  | <\$165,000 | 22%            | 17.6%       |
| <\$157,500 | <\$157,500 | <\$315,000 | 24%            | 19.2%       |
| <\$200,000 | <\$200,000 | <\$400,000 | 32%            | 25.6%       |
| <\$500,000 | <\$500,000 | <\$600,000 | 35%            | 28%         |
| >\$500,000 | >\$500,000 | >\$600,000 | 37%            | 29.6%       |

36

# Detail

37

## Qualified Business Income (QBI)

(can be **positive** or  
**negative**)

38

“ [The net amount of *qualified items* of income, gain, deduction, and loss with respect to any *qualified trade or business of the taxpayer.*”

39

## Qualified Items

Income, gain, deduction, and loss to the extent such items are:

- U.S. Effectively Connected Income
- Allowed in determining T.I. (Sec. 199A(c)(3)(A).

40

## Investment Items Not Qualified Items

- STCG, STCL, LTCG, LTCL  
(Does this include sec. 1231 Gain?)
- Dividends, dividend equivalents, and payments in lieu of dividends.
- Interest income unless allocable to a T or B.
- Annuity income  
(See Sec. 199A(c)(3)(B))

41

## Qualified Trade or Business (T or B)

Any T or B except:

- (A) a specified service T or B, or
- (B) a T or B of performing services as an employee.

42

“Treatment of  
reasonable  
compensation and  
guaranteed  
payments.”  
(Sec 199A(c)(4))

43

“Qualified business income shall not  
include:

- (A) reasonable compensation paid to the taxpayer by any qualified trade or business of the taxpayer for services rendered with respect to the trade or business,
- (B) any guaranteed payment described in section 707(c) paid to a partner for services rendered with respect to the trade or business, and
- (C) to the extent provided in regulations, any payment described in section 707(a) to a partner for services rendered with respect to the trade or business.

44

# Non-SSBs

(no high T.I.  
phase-out)

45

## Threshold Question

- Determine if the T or B is an SSB.
- For now, ignore REITS, Publicly Trade PSPs and Agricultural Co-ops. (detail later).

46

## Steps if a Non-SSB

- 1) **Potential QBI Deduction:**  $20\% \times \text{QBI}$
- 2) **W2+UB Limit Phases-in** based upon TI:  
(% W-2 Wages + Unadjusted Basis)
- 3) **TI-NCG Limit:** Taxable income minus Net Capital Gain.

47

## STEP ONE

### Potential QBI Deduction

48

- 20% of QBI “for each trade or business” (Sec. 199A(b)(2))

**Note:** NOT each “activity”.

- Although QBI can be negative, only a T or B with positive QBI generates a deduction.

49

## STEP TWO

**W-2+UB Limit**—phases-in  
begins when T.I. reaches:  
\$157,500 or  
\$315,000 MFJ

(**fully phased-in** when T.I. reaches  
**207,500 or \$415,000 (MFJ)**)

50

## “Taxable Income” T.I.

**Warning:** whenever sec. 199A mentions “taxable income” (TI), it means TI without regard to the sec. 199A deduction (sec. 199A(e)(1)).

51

## W-2+UB Limit

The deduction for **each** business is limited to the **GREATER OF**:

- 50% of “W-2 wages” paid by the business, **OR**
- 25% of “W-2 pages” paid by the business **PLUS** 2.5% of the “unadjusted basis” immediately after acquisition of all “qualified property.” (Sec. 199A(b)(2))

52

## W-2 Wages

- Total wages (defined in §3401) subject to withholding.
- Elective deferrals, and
- Deferred compensation

53

- Assume for now that the **W-2+UB Limit is fully phased-in** so TI (pre-sec. 199) is above either:

**\$207,500 or**

**\$415,000 for MFJ**

54

- W-2 Wages must be “properly allocable” to the QBI (Sec. 199A(b)(4)(B))
- **No related party prohibition.** Ex: 100% S shareholder counts as W-2 wages paid.
- Partners and S Shareholders shares will be on the K-1 (detail below).

55

## 2.5% of Unadjusted Basis...

- **“Qualified property” is**
  - any tangible property, **subject to depreciation** (Sec. 199A(b)(6(A))).
  - Held at year end and available for use.
  - Used “at any point” during the year in the business.
  - If the “**depreciable period**” has not ended.

56

- Depreciable period **begins** when the property is **first placed in service** and
- **Ends** on the **LATER OF**

1) 10 years, or

2) Last year of the recovery period (not ADS)

57

## Definition of Unadjusted Basis?

Per Pub. 946, pg. 40:

Original basis, but without reducing it by MACRS depreciation; however, you **do** reduce your original basis by:

- Amortization taken on the property
- **Any section 179 deduction** claimed.
- **Any special depreciation** allowance taken.

58

## Example A

- Sch C. Business purchases a machine for \$500,000 (5 year MACRS life) in 2013 and claims MACRS depreciation (no 179 or bonus).
- \$500,000 unadjusted basis through 2022 (**10 years**) – 5 years beyond its MACRS life (unless disposed of earlier)

59

## Example B

- In 2013, taxpayer purchases a commercial building for \$5 mil. that is depreciable over 39 years (on leased land).
- \$5 mil. unadjusted basis through 2051 unless disposed of earlier.
- $2.5\% \times \$5\text{mil.} = \$125,000$

60

## Example C – Bad News

- Sch C. Business purchases a machine for \$500,000 on Oct. 1, 2016 and claims sec. 179 expense for entire \$500,000.
- \$0 unadjusted basis.
- Apparently the same if 100% bonus depreciation.

61

## Partners and S Shareholders

- QBI deduction is determined at the partner or S shareholder level.
  - Allocable share of W-2 wages or a partner must match the allocation of W-2 wage expense.
  - Allocable share of unadjusted basis of a partner must match the allocation of depreciation.

**Note:** Every K-1 must show W-2 wages and unadjusted basis for each T or B.

62

## Trusts and Estates

W-2 wages and unadjusted basis will be apportioned between the beneficiaries and the fiduciary (and among the beneficiaries) under the treasury regulations— (per sec. 199A(f)(1)(B) incorporating sec. 199(d)(1)(B)(i))

See Reg. 1.199-5(e)

63

## Phase-in of W-2+UB Limit

- The W2+UB limit phases in when T.I. is above the “Threshold amount”.
- **Threshold amount:**
  - \$157,500, or
  - \$315,000 (MFJ)
- Phase-in based upon ratio of T.I. over phase-in range divided by the range:
  - \$50,000, or
  - \$100,000 for MFJ

64

## Example (1) (MFJ) Not a Service Business

|                 | Income/<br>QBI/Loss | W-2<br>Wages | Unadj.<br>Basis |
|-----------------|---------------------|--------------|-----------------|
| Sch. C TorB     | 300K                | 0            | 0               |
| Interest Inc.   | <u>34K</u>          |              |                 |
| AGI             | 334K                |              |                 |
| Std. Ded.       | - 24K               |              |                 |
| T.I. (pre-199A) | 310K                |              |                 |
|                 |                     |              |                 |
|                 |                     |              |                 |
|                 |                     |              |                 |

65

|                 | Income/<br>QBI/Loss | W-2<br>Wages | Unadj.<br>Basis |
|-----------------|---------------------|--------------|-----------------|
| Sch. C TorB     | 300K                | 0            | 0               |
| Interest Inc.   | <u>34K</u>          |              |                 |
| AGI             | 334K                |              |                 |
| Std. Ded.       | -24K                |              |                 |
| T.I. (pre-199A) | 310K                |              |                 |
| QBI Ded.        | <u>- 60K</u>        | 20% x 300K   |                 |
| T.I.            | <u>=250K</u>        |              |                 |

Pre-sec. 199A T.I. does not exceed  
\$315K so **W-2+UB Limit** is inapplicable

66

## Example (2)

Same as Ex. (1) except  
\$340K of QBI  
(v. 300K)

67

## Example (2) (MFJ)

|                 | Income/<br>QBI/Loss | W-2<br>Wages | Unadj.<br>Basis |
|-----------------|---------------------|--------------|-----------------|
| Sch. C T or B   | 340K                | 0            | 0               |
| Interest Inc.   | <u>34K</u>          |              |                 |
| AGI             | 374K                |              |                 |
| Std. Ded.       | -24K                |              |                 |
| T.I. (pre-199A) | 350K                |              |                 |
| QBI Ded.        |                     |              |                 |
| T.I.            |                     |              |                 |

Now, the W-2+UB limit is phased in  
because TI exceeds 315K.

68

## Excess Amount (sec.199(b)(3)(B)(iii))

QBI deduction **without** the **W2+UB limit** in excess of the deduction if the **limit applied in full**:

**\$68** (20% x 340K) - **\$0** (\$0 W-2 wages and unadjusted basis) = \$68.

69

## Phase-in of W-2+UB Limit

Multiply the excess amount by ratio of: (T.I. - Threshold Amount) ÷ **phase-in range**)

68,000K x 35% (350K - 315K)  
÷ 100K = **\$23.8K**

**QBI Deduction = \$44.2K (\$68K (full amount - \$23.8 (phased-in limit)**

70

|                 | Income/<br>QBI/Loss | W-2<br>Wages        | Unadj.<br>Basis |
|-----------------|---------------------|---------------------|-----------------|
| Sch. C TorB     | 340K                | 0                   | 0               |
| Interest Inc.   | <u>34K</u>          |                     |                 |
| AGI             | 374K                |                     |                 |
| Std. Ded.       | -24K                |                     |                 |
| T.I. (pre-199A) | 350K                |                     |                 |
| QBI Ded.        | <u>- 44.2K</u>      | 68K - 23.8K* = 44.2 |                 |
| T.I.            | =305.8K             |                     |                 |

\*Phase-in of W-2+UB limit: \$23.8 (\$68K x 35% (35 (350K - 315K) ÷ 100K))

71

## Example (3)

Same as Ex. (2) except  
the business pays  
**\$40K of W-2 wages**

72

|                 | Income/<br>QBI/Loss | W-2<br>Wages | Unadj.<br>Basis |
|-----------------|---------------------|--------------|-----------------|
| Sch. C TorB     | 340K                | 40K          | 0               |
| Interest Inc.   | <u>34K</u>          |              |                 |
| AGI             | 374K                |              |                 |
| Std. Ded.       | -24K                |              |                 |
| T.I. (pre-199A) | 350K                |              |                 |
| QBI Ded.        |                     |              |                 |
| T.I.            |                     |              |                 |

The **W-2+UB limit** is phased-in because T.I. exceeds \$315,000

73

## Excess Amount

QBI deduction without the W2+UB limit in excess of the deduction if the limit applied in full:

**\$68** (20% x 340K) - **\$20** (W-2 wages of \$40,000) = **\$48**.

74

|                 | Income/<br>QBI/Loss | W-2<br>Wages         | Unadj.<br>Basis |
|-----------------|---------------------|----------------------|-----------------|
| Sch. C TorB     | 340K                | 40K                  | 0               |
| Interest Inc.   | <u>34K</u>          |                      |                 |
| AGI             | 374K                |                      |                 |
| Std. Ded.       | -24K                |                      |                 |
| T.I. (pre-199A) | 350.0K              |                      |                 |
| QBI Ded.        | <u>- 51.2K</u>      | 68K - 16.8K* = 51.2K |                 |
| T.I.            | =298.8K             |                      |                 |

\*Phase-in of W2+UB Limit: \$16.8 (\$48K x 35% (35 (350K - 315K) ÷ 100))

75

## Example (4)

Same as Ex. (3) except  
Sch C business of \$420,000

76

|                 | Income/<br>QBI/Loss | W-2<br>Wages | Unadj.<br>Basis |
|-----------------|---------------------|--------------|-----------------|
| Sch. C TorB     | 420K                | 40K          | 0               |
| Interest Inc.   | <u>34K</u>          |              |                 |
| AGI             | 454K                |              |                 |
| Std. Ded.       | -24K                |              |                 |
| T.I. (pre-199A) | 430K                |              |                 |
|                 |                     |              |                 |
|                 |                     |              |                 |

W2+UB limit is fully phased-in;  
T.I. exceeds \$415,000

77

|                 | Income/<br>QBI/Loss | W-2<br>Wages | Unadj.<br>Basis |
|-----------------|---------------------|--------------|-----------------|
| Sch. C TorB     | 420K                | 40K          | 0               |
| Interest Inc.   | <u>34K</u>          |              |                 |
| AGI             | 454K                |              |                 |
| Std. Ded.       | -24K                |              |                 |
| T.I. (pre-199A) | 430K                |              |                 |
| QBI Ded.        | 20K                 | 50% x \$40K  |                 |
| T.I.            | 410K                |              |                 |

78

# STEP THREE

## The TI-NCG Limit

(The sum total of the taxpayers QBI deductions (positive and negative) cannot exceed 20% x T.I. minus Net Capital Gain)  
(Sec. 199A(a)(1))

79

## Sec. 1(h) Definition of "Net Capital Gain" (NCG)

Capital gain

+

Qualified dividend income.  
(Sec. 1(h)(11))

80

- Add up the positive and negative QBI deductions from each **business**.
- The **sum** is the “**combined qualified business income amount**” (**CQBIA**)

81

- **For now**, ignore qualified REIT dividends, publicly traded partnership income, and qualified cooperative dividends.  
**These are not QBI.**

82

# TI-NCG Limit

The total QBI deduction cannot exceed THE LESSER OF:

1) CQBIA (sum of combined deductions),

OR

2)  $20\% \times (\text{T.I. minus "net capital gain" (NCG)})$

83

## **(b) Combined qualified business income amount.**

For purposes of this section-

### **(1) In general.**

The term "combined qualified business income amount" means, with respect to any taxable year, an amount equal to-

(A) the sum of the amounts determined under paragraph (2) for each qualified trade or business carried on by the taxpayer, plus

(B) 20 percent of the aggregate amount of the qualified REIT dividends and qualified publicly traded partnership income of the taxpayer for the taxable year.

84

**(2) Determination of deductible amount for each trade or business.**

The amount determined under this paragraph with respect to any qualified trade or business is the lesser of-

(A) 20 percent of the taxpayer's qualified business income with respect to the qualified trade or business, or

(B) the greater of-

(i) 50 percent of the W-2 wages with respect to the qualified trade or business, or

(ii) the sum of 25 percent of the W-2 wages with respect to the qualified trade or business, plus 2.5 percent of the unadjusted basis immediately after acquisition of all qualified property.

85

**(c) Qualified business income.**

For purposes of this section-

**(1) In general.**

The term "qualified business income" means, for any taxable year, the net amount of qualified items of **income, gain, deduction, and loss with respect to any qualified trade or business** of the taxpayer. Such term shall not include any qualified REIT dividends, qualified cooperative dividends, or qualified publicly traded partnership income.

**(2) Carryover of losses. Net Negative QBI Carries to Following Year**

If the net amount of qualified income, gain, deduction, and loss with respect to qualified trades or businesses of the taxpayer for any taxable year is less than zero, such amount shall be treated as a loss from a qualified trade or business in the succeeding taxable year.

**Example 1: QBI Can be Negative**

|               |                     | <u>QBI</u>     | <u>20% QBI</u> | <u>50% W-2</u> | <u>Step 3 Amt.</u> |                            |  |
|---------------|---------------------|----------------|----------------|----------------|--------------------|----------------------------|--|
| <b>Year 1</b> |                     |                |                |                |                    |                            |  |
|               | Business A          | 300,000        | 60,000         | 50,000         | 50,000             |                            |  |
|               | Business B          | (300,000)      | (60,000)       | -              | (60,000)           |                            |  |
|               | <b>Net QBI</b>      | -              |                |                | <b>(10,000)</b>    | <b>Combined QBI Amount</b> |  |
| <b>Year 2</b> |                     |                |                |                |                    |                            |  |
|               | Business A          | 300,000        | 60,000         | 50,000         | 50,000             |                            |  |
|               | Business B          | 300,000        | 60,000         | -              | -                  |                            |  |
|               | Carryover from Yr 1 |                | -              |                | -                  |                            |  |
|               | <b>Net QBI</b>      | <b>600,000</b> |                |                | <b>50,000</b>      | <b>Combined QBI Amount</b> |  |

| <b>Example 2</b> |                     |                  |                |                |                    |                            |  |
|------------------|---------------------|------------------|----------------|----------------|--------------------|----------------------------|--|
|                  |                     | <u>QBI</u>       | <u>20% QBI</u> | <u>50% W-2</u> | <u>Step 3 Amt.</u> |                            |  |
| <b>Year 1</b>    |                     |                  |                |                |                    |                            |  |
|                  | Business A          | 300,000          | 60,000         | 50,000         | 50,000             |                            |  |
|                  | Business B          | (400,000)        | (80,000)       | -              | (80,000)           |                            |  |
|                  | <b>Net QBI</b>      | <b>(100,000)</b> |                |                | <b>(30,000)</b>    | <b>Combined QBI Amount</b> |  |
| <b>Year 2</b>    |                     |                  |                |                |                    |                            |  |
|                  | Business A          | 300,000          | 60,000         | 50,000         | 50,000             |                            |  |
|                  | Business B          | 300,000          | 60,000         | -              | -                  |                            |  |
|                  | Carryover from Yr 1 | (100,000)        | (20,000)       |                | (20,000)           |                            |  |
|                  | <b>Net QBI</b>      | <b>500,000</b>   |                |                | <b>30,000</b>      | <b>Combined QBI Amount</b> |  |

**Example 3**

|               |                            | <b>QBI</b>       | <b>20% QBI</b> | <b>50% W-2</b> | <b>Step 3 Amt.</b> |  |  |                            |  |
|---------------|----------------------------|------------------|----------------|----------------|--------------------|--|--|----------------------------|--|
| <b>Year 1</b> |                            |                  |                |                |                    |  |  |                            |  |
|               | <b>Business A</b>          | 300,000          | 60,000         | 50,000         | 50,000             |  |  |                            |  |
|               | <b>Business B</b>          | 300,000          | 60,000         | -              | -                  |  |  |                            |  |
|               | <b>Net QBI</b>             | <b>600,000</b>   |                |                | <b>50,000</b>      |  |  | <b>Combined QBI Amount</b> |  |
| <b>Year 2</b> |                            |                  |                |                |                    |  |  |                            |  |
|               | <b>Business A</b>          | 300,000          | 60,000         | 50,000         | 50,000             |  |  |                            |  |
|               | <b>Business B</b>          | (400,000)        | (80,000)       | -              | (80,000)           |  |  |                            |  |
|               | <b>Carryover from Yr 1</b> | -                | -              |                | -                  |  |  |                            |  |
|               | <b>Net QBI</b>             | <b>(100,000)</b> |                |                | <b>(30,000)</b>    |  |  | <b>Combined QBI Amount</b> |  |

89

**Example 4**

|               |                            | <b>QBI</b>       | <b>20% QBI</b> | <b>50% W-2</b> | <b>Step 3 Amt</b> |  |  |                            |  |
|---------------|----------------------------|------------------|----------------|----------------|-------------------|--|--|----------------------------|--|
| <b>Year 1</b> |                            |                  |                |                |                   |  |  |                            |  |
|               | <b>Business A</b>          | 300,000          | 60,000         | 50,000         | <b>50,000</b>     |  |  |                            |  |
|               | <b>Business B</b>          | (400,000)        | (80,000)       | -              | <b>(80,000)</b>   |  |  |                            |  |
|               | <b>Net QBI</b>             | <b>(100,000)</b> |                |                | <b>(30,000)</b>   |  |  | <b>Combined QBI Amount</b> |  |
| <b>Year 2</b> |                            |                  |                |                |                   |  |  |                            |  |
|               | <b>Business A</b>          | 300,000          | 60,000         | 50,000         | <b>50,000</b>     |  |  |                            |  |
|               | <b>Business B</b>          | -                | -              | -              | -                 |  |  |                            |  |
|               | <b>Carryover from Yr 1</b> | (100,000)        | (20,000)       |                | <b>(20,000)</b>   |  |  |                            |  |
|               | <b>Net QBI</b>             | <b>200,000</b>   |                |                | <b>30,000</b>     |  |  | <b>Combined QBI Amount</b> |  |

90

## Example (5)

For **non-SBBs**, no upper limit on the QBI deduction if the **W2+UB** and **TI-NCG limits** are met.

91

In Millions (ignore itemized deduction or std. ded.)  
Not an SSB

| T or B          | Income           | W-2 Wages        | Unadjusted Basis |
|-----------------|------------------|------------------|------------------|
| Bus. #1         | \$300 Mil.       | \$120 mil.       | \$0              |
| T.I. (pre-199A) | 300 Mil.         |                  |                  |
| QBI Ded.        | <u>- 60 Mil.</u> | \$300 mil. x 20% |                  |
| T.I.            | =440 Mil.        |                  |                  |

92

# SSBs

Must first consider  
High T.I. Phase-out

93

## Qualified Trade or Business:

Any T or B **except:**

(A) a **specified service business,**  
or

(B) a T or B of **performing  
services as an employee.**

94

(3) Exception for specified service businesses based on taxpayer's income.

(A) In general. If, for any taxable year, the taxable income of any taxpayer is less than the sum of the threshold amount plus \$50,000 (\$100,000 in the case of a joint return), then-

(i) any specified service trade or business of the taxpayer shall not fail to be treated as a qualified trade or business due to paragraph (1)(A), but

(Sec. 199A(d)(3)(A)(i))

95

## Specified Service Businesses:

“any trade or business involving the performance of services in the fields of health, law, ~~engineering, architecture~~, accounting, actuarial science, performing arts, consulting, athletics, financial services, brokerage services, or any trade or business where the principal asset of such trade or business is the reputation or skill of 1 or more of its [owners].” **OR**

96

“(B) which involves the performance of services that consist of investing and investment management, trading, or dealing in securities (as defined in section 475(c)(2)), partnership interests, or commodities (as defined in section 475(e)(2)).

97

**(3) Exception for specified service businesses based on taxpayer's income.**

(A) In general. If, for any taxable year, the taxable income of any taxpayer is less than the sum of the threshold amount plus \$50,000 (\$100,000 in the case of a joint return), then-

(i) any specified service trade or business of the taxpayer shall not fail to be treated as a qualified trade or business due to paragraph (1)(A), but

(ii) only the applicable percentage of qualified items of income, gain, deduction, or loss, and the W-2 wages and the unadjusted basis immediately after acquisition of qualified property, of the taxpayer allocable to such specified service trade or business shall be taken into account in computing the qualified business income, W-2 wages, and the unadjusted basis immediately after acquisition of qualified property of the taxpayer for the taxable year for purposes of applying this section.

**(Sec. 199A(d)(3)(A))**

98

(B) Applicable percentage. For purposes of subparagraph (A), the term "applicable percentage" means, with respect to any taxable year, 100 percent reduced (not below zero) by the percentage equal to the ratio of-

(i) the taxable income of the taxpayer for the taxable year in excess of the threshold amount, bears to

(ii) \$50,000 (\$100,000 in the case of a joint return).

The "applicable percentage" reflects how much of SSB exception remains after a portion is phased-out based on the TI in excess of the threshold amount.

(Sec. 199A(d)(3)(B))

99

## Steps

- Same Step One, but the High T.I. Phase-out must be considered before proceeding to Step Two.
- Step Three is the same. The QBI deductions, positive and negative, are combined and compared to (T.I. - NCG).

100

## SSB High T.I. Phase-out

- No phase-out if T.I. does not exceed:
  - \$157,500 or
  - \$315,000 if MFJ.
  
- Phases-out if T.I. exceeds the above Threshold Amounts. The phase-out range is
  - \$50,000 or
  - \$100,000 if MFJ

101

### Example (1) (MFJ) -- An SSB

|                 | Income/<br>QBI/Loss | W-2<br>Wages | Unadj.<br>Basis |
|-----------------|---------------------|--------------|-----------------|
| Sch. C TorB     | 300K                | 0            | 0               |
| Interest Inc.   | <u>24K</u>          |              |                 |
| AGI             | 324K                |              |                 |
| Std. Ded.       | -24K                |              |                 |
| T.I. (pre-199A) | 300K                |              |                 |
|                 |                     |              |                 |
|                 |                     |              |                 |
|                 |                     |              |                 |

102

|                          | Income/<br>QBI/Loss | W-2<br>Wages              | Unadj.<br>Basis |
|--------------------------|---------------------|---------------------------|-----------------|
| Sch. C TorB              | 300K                | 0                         | 0               |
| Interest Inc.            | <u>24K</u>          |                           |                 |
| AGI                      | 324K                |                           |                 |
| Std. Ded.                | -24K                |                           |                 |
| T.I. (pre-199A)          | 300K                |                           |                 |
| QBI Ded.                 | <u>- 60K</u>        | 20% x 300K                |                 |
| T.I.                     | <u>=240K</u>        |                           |                 |
| A.M.T.I. (pre-exemption) | =264K               | 240K (T.I.) + 24K (s.d.)_ |                 |

The "applicable percentage" is 100%. None of the SSB exception is phased-out because TI is below the threshold amount of \$315K.

103

## Example (2)

Same as Ex. (1) except  
\$340K of QBI  
(v. 300K) and W-2 wages of \$150K  
are paid (still \$0 unadjusted basis)

104

- The taxpayer's T.I. is 25% of the way through the phase-out range; therefore, the "applicable percentage" is 75% (100% - 25%)

105

|                 | Income/<br>QBI/Loss | W-2 Wages x<br>75% | QBI x<br>75% |
|-----------------|---------------------|--------------------|--------------|
| Sch. C TorB     | 340K                | 112.5K             | \$255K       |
| Interest Inc.   | 24K                 |                    |              |
| AGI             | 364K                |                    |              |
| Std. Ded.       | -24K                |                    |              |
| T.I. (pre-199A) | 340K                |                    |              |
| QBI Ded.        | <u>\$51K</u>        | 20% x \$255        |              |
| T.I.            | \$289K              |                    |              |

- The SSB exception is 25% phased-out.
- I believe that W2+UB Limit would be phased-in (also 25%) AFTER first applying the SSB exception phase-out (guidance needed).

106

## Phase-in of W-2+UB Limit

Excess amount: QBI deduction **without the W2+UB limit** (after the High TI phase-out) in excess of the deduction **if the limit applied in full**:

$$\text{\$51 (20\% x 255K) - \$51 (\$112.5 W-2 wages)} = \$0.$$

107

Phased-in W2+UB limit: \$0 because W-2 wages are sufficient.

$$\$0 \times 25\% = \$0$$

QBI Deduction = \$51 (\$51 (full amount) - \$0 (phased-in limit))

108

|                 | Income/<br>QBI/Loss | W-2 Wages x<br>75% | QBI x<br>75% |
|-----------------|---------------------|--------------------|--------------|
| Sch. C TorB     | 340K                | 112.5K             | \$255K       |
| Interest Inc.   | <u>24K</u>          |                    |              |
| AGI             | 364K                |                    |              |
| Std. Ded.       | -24K                |                    |              |
| T.I. (pre-199A) | 340K                |                    |              |
| QBI Ded.        | <u>\$51K</u>        | 20% x \$255        |              |
| T.I.            | \$289K              |                    |              |

Result after considering the **High T.I. phase-out** and next applying the **phase-in of the W2+UB limit**.

109

## Example (3)

Same as Ex. (2) except \$0 W-2 wages (instead of \$150K)  
 Guidance needed here but sec. 199A(d)(3)(A)(ii) applies to "this section [199A] " NOT merely this subsection.

110

|                 | Income/<br>QBI/Loss | W-2 Wages x<br>75% | QBI x<br>75% |
|-----------------|---------------------|--------------------|--------------|
| Sch. C TorB     | 340K                | 0                  | \$255K       |
| Interest Inc.   | <u>24K</u>          |                    |              |
| AGI             | 364K                |                    |              |
| Std. Ded.       | -24K                |                    |              |
| T.I. (pre-199A) | 340K                |                    |              |
|                 |                     |                    |              |
|                 |                     |                    |              |

- Applying the **High TI phase-out** before the **phase-in** of the **W2+U.B. limit**, the QBI deduction is **potentially \$51K** (20% x \$255K).

111

## Excess Amount of \$51K

QBI deduction **without the W2+UB limit** (after High TI phase-out) in excess of the deduction if the **limit applied in full** (after High TI phase out):

**\$51K** ((20% x 255K) - \$0 (\$0 W-2 wages and UB) = \$51K)

112

## Phasing-in of W2+UB Limit:

Multiply the **excess amount** by 25% and **the product is the W2+UB phased-in limit**:

$$51\text{K (excess amt.)} \times 25\% = \\ \$12.75\text{K (phased-in limit)}$$

**QBI Deduction = \$38.25 (\$51K (full amount) - \$12.75K (phased-in limit))**

113

|                 | Income/<br>QBI/Loss | W-2 Wages<br>x 75% | QBI x<br>75% |
|-----------------|---------------------|--------------------|--------------|
| Sch. C TorB     | 340K                | 0                  | \$255K       |
| Interest Inc.   | <u>24K</u>          |                    |              |
| AGI             | 364K                |                    |              |
| Std. Ded.       | -24K                |                    |              |
| T.I. (pre-199A) | 340K                |                    |              |
| QBI Ded.        | <u>38.25K</u>       | \$51 - \$12.75     |              |
| T.I.            | 301.75              |                    |              |

- Applying the **High TI phase-out first**, the QBI deduction is **potentially \$51K (20% x \$255K)**.
- Next, the **phase-in of the W2+UB limit** reduces the deduction by 25% to \$12.75K.

114

# When is rental real estate a Section 162 trade or business?

## Caselaw

115

### *Campbell v. Comm'r*, 5 TC 272 (1945)

- Taxpayer inherited residential property in 1934 and tried to rent or sell it.
- Never used it as his residence, and

116

- attempted to rent it (unsuccessfully), until it was sold in 1941 at a loss.
- Campbell sought ordinary loss treatment under the predecessor to section 1221(a)(2), which required the property to be a **trade or business asset**.

117

# The Tax Court Found a **Trade or Business**

118

- Cited *Jephson v. Comm'r*, 37 BTA 1117 (1938), with similar facts.
- BTA said the taxpayer was "carrying on a business, albeit without actual profit during the years in question."

119

In *Hazard v. Comm. 'r*,  
7 T.C. 372 (1946),  
acq. 1946-2 CB 3

A single family residential rental in Kansas City was viewed as a trade or business of the taxpayer and thus produced an ordinary loss on sale under the predecessor to sections 1221(a)(2) and 1231.

120

*Second Circuit*  
applied a tougher test  
in *Grier v. U.S.*, 218  
F.2d 603  
(2nd Cir. 1955)  
(Rejected Hazzard)

121

- Grier required a “broader activity” than a single residential rental, long-term (14 years), to one tenant, with minimal repair activity.
- Ruled that the rental was an investment activity.

122

## Grier referred to:

- *Pinchot* (eleven commercial buildings in New York),
- *Gilford* (eight buildings in New York),
- *Fackler* (a six-story commercial building),
- and *Rogers* (sixty-one properties).

123

The Tax Court only follows *Grier* in the Second Circuit (Golsen Rule)

124

*Balsamo v. Comm'r, TC*  
Memo 1987-477 (1987)

"[The Tax Court's] position [implicitly contrary] is not controlling for purposes of our decision today. We must decide this issue pursuant to **the law as articulated by the Second Circuit [per Golsen]**. The case of **Grier** ...provides the basis for our conclusion." (Citations omitted).

125

*Reiner v. U.S., 222 F.2d*  
*770 (7th Cir. 1955)*

The issue was whether the taxpayer, living in the U.S. could carry back and forward her NOL resulting from the 1944 bombing raid on her rental property (former primary residence) in Austria during WW2 (confiscated by the Nazi gov't for 5 years).

126

## *Reiner*, Quoting the Tax Court in *LaGriede*:

“It is clear **from the facts** that the real estate was devoted to rental purposes, and we [the Tax Court] have repeatedly held that such use constitutes use of the property in trade or business, regardless of whether or not it is the only property so used.

127

We add that the use of the property in trade or business was, **upon the facts**, an operation of the trade or business in which it was so used. It is clear, also, that the business was ‘regularly’ carried on, there having been no deviation, at any time, from the obviously planned use.”

**Factually indistinguishable from *Grier*.**

128

*Stratton v. Comm'r,*  
TC Memo 1962-218 (1962),

- Full-time attorney who sold at a net loss, a single-family residence that had been rented to the same tenant for three years.
- Taxpayer sought capital loss treatment.

129

Tax Court agreed with IRS:

“This [Tax] Court has repeatedly held that the **renting of improved real estate constitutes the carrying on of a trade or business**, regardless of whether or not the taxpayer engaged in any other trade or business, ... [citing Hazard, Jephson and another case]”

130

Does the Tax Court  
ever treat a rental as  
an investment?

Yes!

131

### Triple Net Lease Property

- A triple-net lease in which the **tenant is responsible for taxes, insurance, and repairs**, is normally a mere investment.

*Herbert v. Comm'r*, 30 T.C.  
26 (1958)

132

But the IRS has  
never revoked its  
acquiescence to  
*Hazard.*

133

GCM 38779 (7/27/81)

Chief Counsel **rejected**  
the National Office audit  
division **request for a**  
**reversal of the**  
**acquiescence to**  
**Hazard.**

134

# Other Sec. 199A Issues

135

Tomorrow, will discuss:

- REIT Dividends
- Publicly Traded Partnerships
- Agricultural or Horticultural Cooperatives
  - Cooperative Dividends

136

## Owner SEP/401(k)/Qualified Plan Contribution

- Is the qualified plan contribution (Form 1040 front page) deductible in calculating the QBI?
- Best guess is no (doesn't reduce it) based upon analogous repealed sec. 199.
- Not discussed in committee reports or statute.

137

## Penalty Mod. For "Any Taxpayer Who Claims" the QBI Deduction

"There is a substantial understatement ... if the amount of the understatement for the taxable year **exceeds the greater of-**

- (i) ~~10~~ **5** percent of the tax required to be shown on the return for the taxable year, or
- (ii) \$5,000." (Sec. 6662)

138